Minutes of the 57^h Annual Meeting Credit Union of Vermont

President Chris Dupuis called the meeting to order at 1840 on 16 May 2015. The meeting was held at the American Legion Post 31 in Rutland, VT.

Members of the Board of Directors present include: Chris Dupuis, Michael Dolce, Michael Abatiell, Sherri McKirryher, Pat Forbes and Chris Kiefer-Cioffi. Ron Savageau had a family emergency and was not able to attend. We have 78 voting members present for a quorum. 95 members were present at the meeting. Phillip Douglas was appointed as our parliamentarian.

Tom Fuller made a motion to incorporate Proof of Notice into the minutes; second by Bill Forbes Motion carried. Peter Abatiell made a motion to approve the meeting minutes of the 56th annual meeting. Second by Dale Fredette. Motion carried.

Reports to include President, Treasurer, Supervisory and Credit Committee reports are in the annual report. Carol Dupuis made a motion to accept the reports as presented. Second by Mary Ellen Grace. Motion carried.

There was no unfinished business

There was no new business

There are 3(three) positions on the Board of Directors, 1 (one)on the Credit Committee and 1 (one) 3 year position on Supervisory Committee that are up for election this year. Michael Abatiell reported for the nominating committee. We, the nominating committee find the following individuals willing and capable of serving on your Board of Directors, Credit Committee and Supervisory Committee.

We place into nominations for the Board of Directors the names of:

Michael Dolce, Sherri McKirryher and Patrica Forbes We place into nominations for the Supervisory Committee the names of:

Catherine Miles

This position is appointed by the Board of Directors. We place into nominations for the Credit Committee the names of:

William Fagan

Bob Anderson made a motion to instruct the Secretary to cast one affirmative vote for the slate of officers as printed. Pete Abatiell second the motion. The motion carried and President Dupuis declared the slate elected.

Tom Reed made a motion to authorize the credit union to borrow up to the legal limit if necessary. The motion was second by Tom Fuller.

2015 - 2016 OFFICERS

BOARD OF DIRECTORS	<u>TERM</u>
Chris Dupuis ., President R. Michael Abatiell, Vice-President Michael Dolce, Treasurer Chris Kiefer-Cioffi, Secretary Sherri McKirryher Patricia Forbes Ronald Savageau	2017 2017 2018 2016 2018 2018 2017
CREDIT COMMITTEE	
Richard Blongy, Chairperson William J. Fagan Matthew Bandy	2017 2018 2016
SUPERVISORY COMMITTEE	
Catherine Miles Thomas Reed Thomas Carpenter Patricia Kenny	2018 2016 2017 2017

STAFF

Brian L. Fogg, Manager/CEO
Jennifer Taylor, Chief Operations Officer
Julie Patch, Senior Loan Officer
C. Austin Burbank II, Member Development Officer
Judy Douglas, Member Service Representative
Valerie Hannan, Member Service Representative
Michele Devino, Member Service Representative
Rachel DeKalb, Member Service Representative
Earl Haynes, Member Development Officer

CREDIT COMMITTEE REPORT

Loans to our members are the best investments our credit union can make. Historically low interest rates continue to favor our borrowing members, and we again experienced strong loan growth in 2015. 4,596 loans (including refinances and draws on lines of credit) totaling \$10,518,186 were granted during the year. Total loans to members as of 12/31/2015 were \$28,383,068, an increase of \$1,649,089 or 6.17%. Our fixed rate home equity mortgage loan program with no closing costs was especially popular.

As a not-for-profit, financial cooperative, the Credit Union of Vermont works closely with our members to meet their needs, while promoting the wise use of credit. We are pleased to have helped so many members, while keeping losses at low levels. As of December 31, 2015 our delinquency rate was only 0.13%, which is excellent compared to other financial institutions.

We thank the members of the credit union, the staff, and especially our lending staff, Sr. Loan Officer Julie Patch and Member Development Officer for their cooperation. We look forward to continuing to serve you and your family with excellent service.

Respectfully submitted, Richard Blongy, Chairperson

2016 NOMINATING COMMITTEE REPORT

BOARD OF DIRECTORS:

Position Open - Three Year Terms (expire 2019)

Chris Kiefer-Cioffi - retired in 2009 as a Detective with the Rutland City Police Department. She has been a member of our credit union since 1992, and joined the Board of Directors in 2003. Chris is invaluable in serving as Secretary of the Board of Directors, as well as on the Facility Committee, . She is committed to director education and has completed "Aho Consulting's" Financial Management Schools series I - IV.

CREDIT COMMITTEE:

Position Open - Three Year Term (expires 2019) Matthew Bandy

Matthew Bandy - is employed with the VT Army National Guard in Rutland, and has been a member of our credit union since 1995. He served on the Supervisory Committee from 1997 until the fall of 2004 when he was deployed to Kuwait. He has served our members well as a member of the Credit Committee since 2006.

SUPERVISORY COMMITTEE:

Position Open - Three Year Board appointed Term (expires 2019)

<u>Thomas Reed</u> - is retired from the U.S. Army where he served as a Recruiter. He is a long time credit union member and supporter. Tom was appointed to the Supervisory Committee in 2004. The committee diligently performs the audit functions of the credit union in order to ensure the safety and soundness of member assets.

SUPERVISORY COMMITTEE REPORT

In accordance with Title 8 V.S.A., Chapter 221, Section 31306, the Supervisory Committee has made the annual audit of the books and affairs of the credit union. The committee engaged Robert Anderson & Company, PC., Certified Public Accountants to perform an opinion audit of the credit union



THE Credit Union for Postal, Federal, State, School, Municipal, and County Employees, and their families.



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2016 President's Report



58th ANNUAL MEETING

May 14, 2016

PROGRAM

Registration & Social Hour 5:30
Dinner 6:30
Business Meeting 7:30
Celebration & Door Prizes immediately following the Business Meeting

AGENDA

- 1. Call to order and Determination of a Quorum
- Incorporate Proof of Notice of the meeting
- Minutes of 55thd Annual Meeting
- 4. Reports: President

Treasurer

Credit Committee

Supervisory Committee

- Nominating Committee Unfinished Business:
- New Business
- 7. Election of Directors and Committee Members
- 8. Authorization to Borrow
- 9. Adjournment of the Business

Our Credit Union has completed another very successful year. Our growth continues at a steady, manageable pace that allows us to offer our members some of the best loan and savings rates

available.

With the dedication and hard work of management, staff, and a knowledgeable team of volunteers our Credit Union operates at a highly efficient level made especially obvious when compared to other financial organizations of our size. This dedication and efficiency contributes to our Credit Union continuing to receive the high ratings given in the financial and operational audits and examinations conducted each year. These clearly show that our credit union is managed in a safe and sound manner that ensures the security of our members' investments.

The Credit Union of Vermont was founded by government employees and we remain focused on serving them and their families. In order to continue moving forward the next step in our credit union's continued growth is to work toward expanding our geographic field of membership to include all counties in Vermont. The goal is to be able to offer our outstanding customer service and financial products to government employees and family members throughout Vermont.

As always I want to thank our loyal membership, hardworking staff and management, and the dedicated volunteers on the Supervisory Committee, Credit Committee, and the Board of Directors for our continued success.

Christopher J. Dupuis President, Board of Directors May, 2016

STATEMENT OF FINANCIAL CONDITION

For the Years Ended December 31, 2014 and 2015

Assets		2014		2015	\$	Increase
Loans to Members	\$	26,733,979	\$	28,383,068	\$	1,649,089
Allowance for Loan Losses	\$	(28,732)	\$	(31,321)		(2,589)
Short term & Equivalents		5,413,405		4,501,711		(911,694)
Investments		1,749,000		2,987,000		1,238,000
Nat'l C.U. Share Insurance Fund		290,298		318,728		28,430
Prepaid Expenses		20,973		31,127		10,154
Fixed Assets		1,426,300		1,359,297		(67,003)
Other Assets		989,296		971,047		(18,249)
Total Assets	\$	36,594,519	\$	38,520,657	\$	1,926,138
Liabilities & Equity						
Credit Insurance Premiums Payable	\$	4,156	\$	4,187		31
Other Liabilities		176,630		187,767		11,137
Regular Shares	\$	9,473,859	\$	10,411,336		937,477
Share Drafts	\$	3,413,640	\$	3,964,139		550,499
Club Shares	\$	10,379	\$	10,791		(550,499)
IRA Shares		5,750,142		5,974,900		(885,945)
Share Certificates	\$	6,380,668	\$	7,147,253		766,585
Money Market Shares	\$	7,230,953	\$	6,345,008	_	(885,945)
Total Member Shares	\$	32,259,640	\$	33,853,427	\$	1,593,787
Regular/Statutory Reserves	\$	1,500,000	\$	1,500,000		-
Undivided Earnings	\$	2,654,094	\$	2,975,276		321,182
Total Liabilities & Equity	\$	36,594,520	\$	38,520,657	\$	1,926,137
STA	TEMEN	IT OF INCOME				
For the Years E	nded De	ecember 31, 2014	and 2	2015		
Income						
Interest on Loans	\$	1,111,736	\$	1,214,594	\$	102,858
Income from Investments	\$	15,884	\$	29,901	\$	14,017
Other Operating Income		<u>257,973</u>		236,880	\$	(21,093)
Total Operating Income		\$1,385,593		\$1,481,375	\$	95,782
Expenses						
Total Operating Expenses		894,666		911,537	\$	16,871
Non-Operating Income		53,652		1,154	\$	(52,498)
Dividends on members' shares	\$	239,473	\$	249,810	\$	10,337
Net Income (excluding extraordinary expenses)		\$305,106		\$321,182	\$	16,076
NCUSIF recapitalization expense		12,000		-	\$	(12,000)
Tricorp FCU Capital Shares Loss	\$		\$		\$	
Net Income		\$293,106		\$321,182	\$	28,076